

# Capabilities Statement



## Core competencies

Allstar Networks Inc. is a **unique, CA based Distributor and Reseller of Communication and Networking Solutions** that Federal, State and local governments require to meet their needs of delivering “*cost effective, innovative, reliable and secure technology*”. We achieve this by offering fast shipment times and wholesale pricing on dependable, leading-edge hosted or on site VoIP solutions.



**Tony Clayton**

VP VoIP and Cloud Services

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**SB(Micro)# 2001039**

## Differentiators

**Local to California.** Orders in by 3pm Pacific shipped same day all CA.

**Fast Response.** 24 x 7 support line available.

**Experienced.** >Established 2003, average revenue \$649k. One of only two allowed distributors for Incom in North America. Multiple fortune 500 customers.

**Flexible Financing.** 90 day terms and leasing solutions available. All major credit cards accepted.

**Unique.** Only Distributor to offer customized product capability on phone orders >2,000 units.

## Past performance

**VoIP Supply** (one of North America’s largest Resellers of VoIP equipment) prime contractor with a capacity of 500 units a week, proven distribution services of Dual band SIP WiFi Phones for over 5 years.

VoIPSupply continue to use Allstar Networks Inc. because they are 1. Reliable and 2. Very responsive to issues. **Contact:** Betty McNamara.

[betty@voipsupply.com](mailto:betty@voipsupply.com) Tel: 716 213 6905

**Amazon Vendor Express** vendor with a 100% clean Customer Satisfaction record with Amazon metrics of Late shipments, Cancellations, Refunds/replacements.

**Dearborne Health**, prime contractor. 2yrs Providing WiFi phones to replace existing Avaya/Nortel 3641/3645/6120/6140 IP Wireless Phones achieving >65% cost reduction in IP Wireless phone spend.

**Contact:** Kevin May. [kmay@dch.org](mailto:kmay@dch.org) Tel: 812 532 2872

## Company Data

EIN. **45-2706342**

CA SB(Micro)# **2001039** (exp. Date 02/28/18)

Duns # **12-684-9970**

CAGE # **6JPC0**

NAICS: **517911**, 541519, 541512, 517919, 517212, 423690, 339113, 334220, 334210, 332510

SIC **506510**, 506516, 506521, 506551, 506563, 506564

PSC **5805**, 6140, D399, D318, D320, W058

FSC **5805**, 5895, 7520

MAS/SIN **70/132-8**, **70/132-9**, 70/132-12

## To Contact Us or Place your order



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# Data Sheet

## Description

The ICW-1000G Dual band SIP WiFi phone from Incom is the next generation phone for Cisco and Avaya environments. Designed for enterprise mobile users in VOIP unified communication Wi-Fi environments

**Important: Replaces Cisco 7921G/7925G/7126G or Avaya 3631/3641/3645/6120/6140 or for existing Mobile phone employees who work solely within range of your department WiFi.**



## Specification overview

Dual band 2.4 and 5.0 MHz, for 802.11 a/b/g/n. Supports HD voice (G.722), G.711 aLaw & uLaw, G.729AB, multiframe, PTT

WPA-PSK / WPA-EAP (WPA and WPA2), 802.1x (EAP-MD5, EAP-TTLS, PEAP, EAP-TLS, SRTP), VPN  
Fast seamless L2/L3 roaming, Auto site scan, signal level roaming. DHCP or Static IP. WMM for QOS.  
Supports all enterprise call functions inc. MWI, BLF, 500 phone book, 30 groups, 99 speed dial, Server sync. Search during call. 3-way conf.

Supported on Avaya, Cisco, Nortel, Siemens, Broadsoft, 3CX, Iwatsu, FreePBX, Elastix, Digium, Grandstream and most environments that support SIP RFC3261.

Light weight 108g. Long lasting Li-ion battery with 10+ hrs talk or 140hrs standby, speaker, headset jack, Alarm/Wake up.

Powerful management capabilities, auto provisioning, DHCP opt. 66, programmable hot keys, 5 profiles.

Diagnostic capabilities included for Network, WLAN, RTP, Ping, Hardware.

For complete details see <http://www.allstarnetworks.com/pdf/ICW1000GDatasheet.pdf>

## Incom ICW-1000G, UNSPSC 43191511, UPC 190635000022

Local to Sacramento area. Sacramento area orders in by 2pm delivered same day. All CA orders in by 3pm ship same day. Price **\$120ea**. Large orders >2000 price negotiable. 1yr Wty. 90 day Terms, Leasing Available. All major credit cards accepted.

**To place your order Call (916) 955-8254** 8am to 6pm Mon-Sat PST